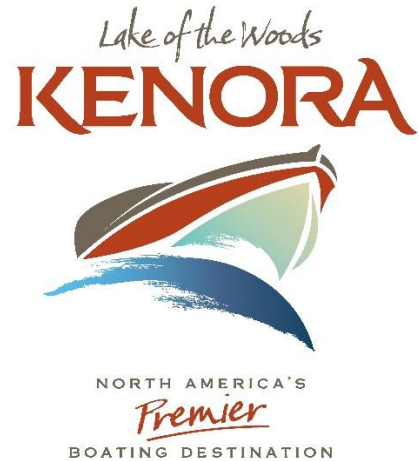


Lake of the Woods
KENORA



C COMMUNITY Profile

2018



Information in this document is subject to change without notice. Although all data is believed to be the most accurate and up-to-date. The reader is advised to verify all data before making any decisions based upon the information contained in this document.

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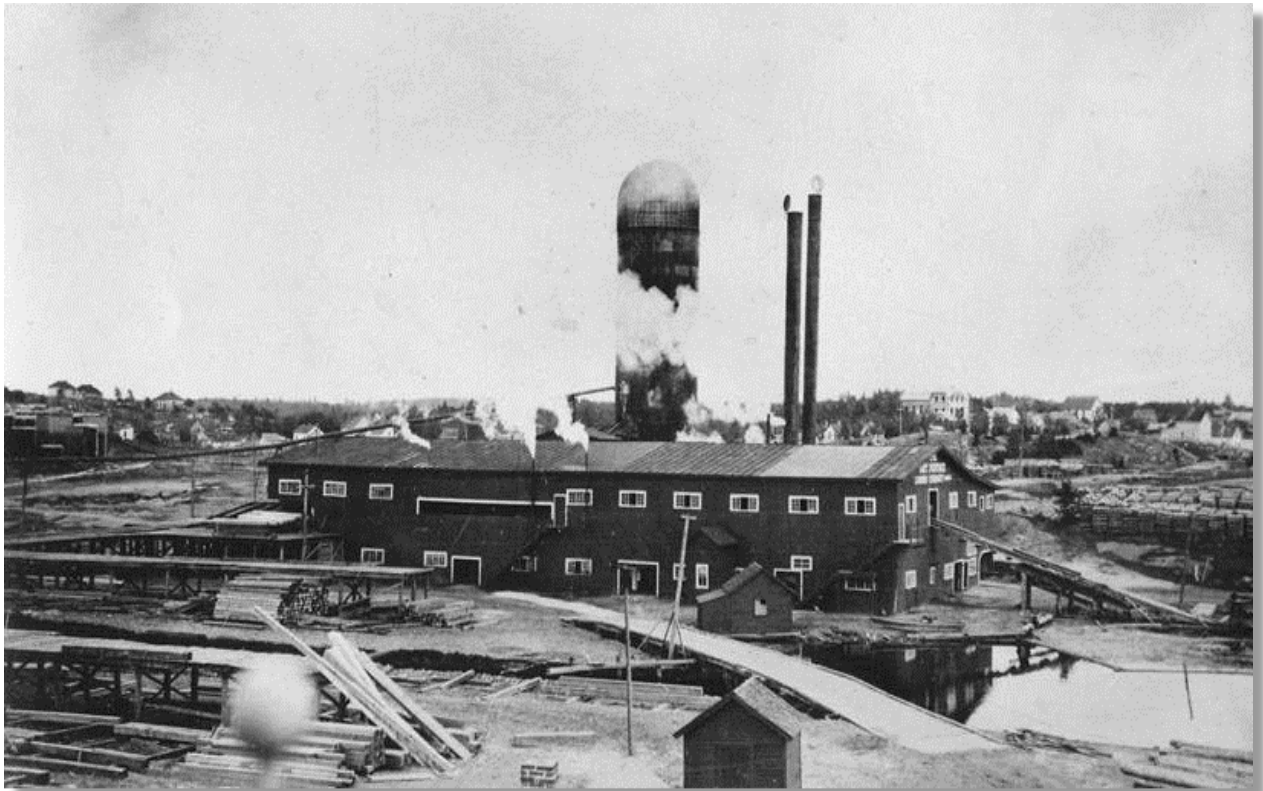
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1. INTRODUCTION

Originally known as Rat Portage, the City of Kenora has historically been known for its dominant forestry industry. With the decline of the forestry sector in the mid-2000s, the City focused on diversification of its economy stimulated through major investment in public sector infrastructure projects including a multi-phase downtown revitalization initiative. In 2012, the City of Kenora rebranded itself as ‘North America’s Premier Boating Destination’, recognizing the significance and benefit of the municipality’s location on Lake of the Woods. Key sectors now consist of healthcare, public services, tourism, culture and recreation, manufacturing, construction, mining services and value-added forestry.

For more, please visit www.kenora.ca.



1.1 Location

The City of Kenora is located in Northwestern Ontario on the shores of Lake of the Woods. Kenora is approximately 200KMs east of Winnipeg and 500KMs Northwest of Thunder Bay.

The Trans-Canada Highway 17 runs directly through Kenora. Highway 71 connects to the Trans-Canada Highway just outside of City limits and provides access to Minnesota.

Figure 1: Kenora Location Map



1.2 Climate

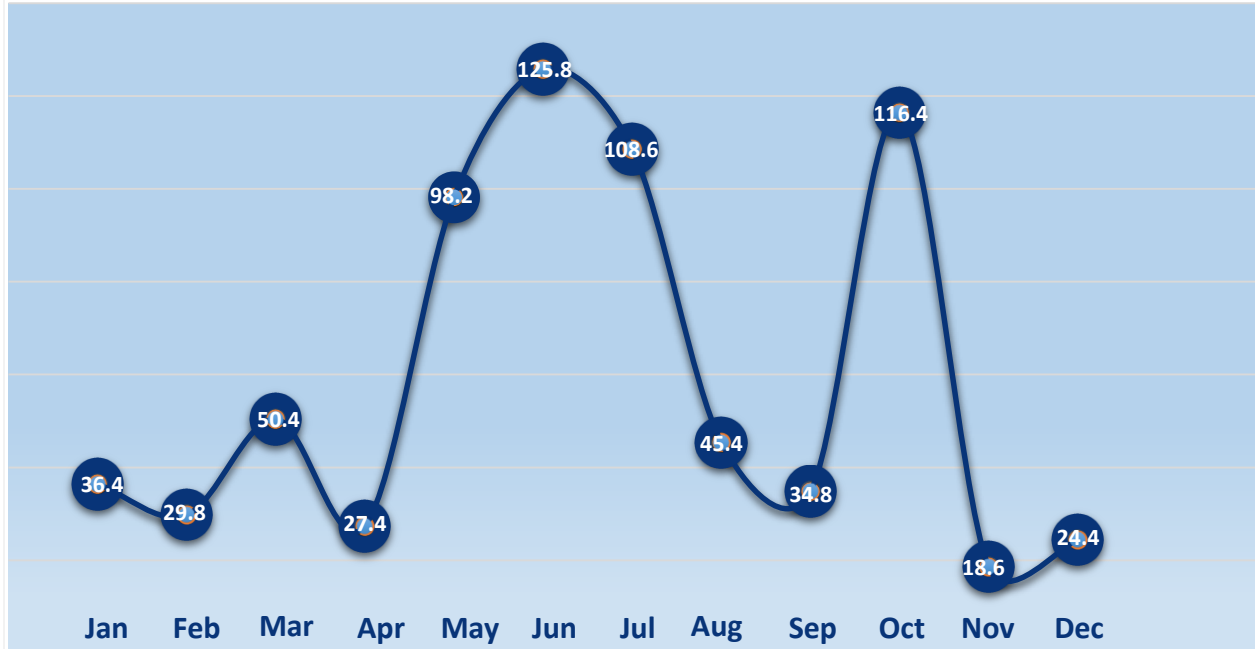
Kenora derives its climatic data from the Environment Canada staffed Kenora Airport Weather Station.

Table 1: Kenora Average Temperature (°C)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Mean Temp	-11.4	-8.4	2.4	4.8	12.3	18.6	22.7	19.1	12.8	3.9	-4.8	-13.4
Mean Max Temp	-7.2	-4.1	7.5	10.1	17.5	23.9	27.7	24.1	17.8	7.0	-1.5	-9.8
Mean Min Temp	-15.6	-12.7	-2.7	-0.6	7.0	13.3	17.6	13.9	7.7	0.7	-8.0	-17.0
Extreme Maximum	2.7	3.7	23.8	17.8	28.8	28.8	32.4	31.7	28.1	19.3	8.6	5.3
Extreme Minimum	-32.7	-27.8	-19.5	-8.6	1.2	3.4	14.6	8.0	0.4	-7.2	-20.7	-27.0

Source: Environment Canada, Kenora Airport Weather Station, Monthly Data Report for 2012. This station meets WMO standards for temperature. <https://goo.gl/zUazNN>

Figure 2: Kenora Average Precipitation Levels (mm)



Source: Environment Canada, Kenora Airport Weather Station, Monthly Data Report for 2012. This station meets WMO standards for temperature. <https://goo.gl/zUazNN>

2. DEMOGRAPHICS

2.1 Population Size and Growth

The following table presents past and current population size according to the Census, as well as current estimated population.

Table 2: Census Population Over Time

Region	2006	2011	2016	2017*
City of Kenora	15,177	15,348	15,096	15,648
% Change from Previous Census	-4.4%	1.1%	-1.6	3.5%
Region	2006	2011	2016	2017*
Kenora District	64,419	57,607	65,533	/
% Change from Previous Census	4.2%	-10.6%	13.8%	/
Region	2006	2011	2016	2017*
Ontario	12,160,282	12,851,821	13,448,494	14,125,923
% Change from Previous Census	6.6%	5.7%	4.6%	4.8%

Source: Statistics Canada 2006, 2011, 2016. Manifold Data Mining Inc. SuperDemographics 2017.

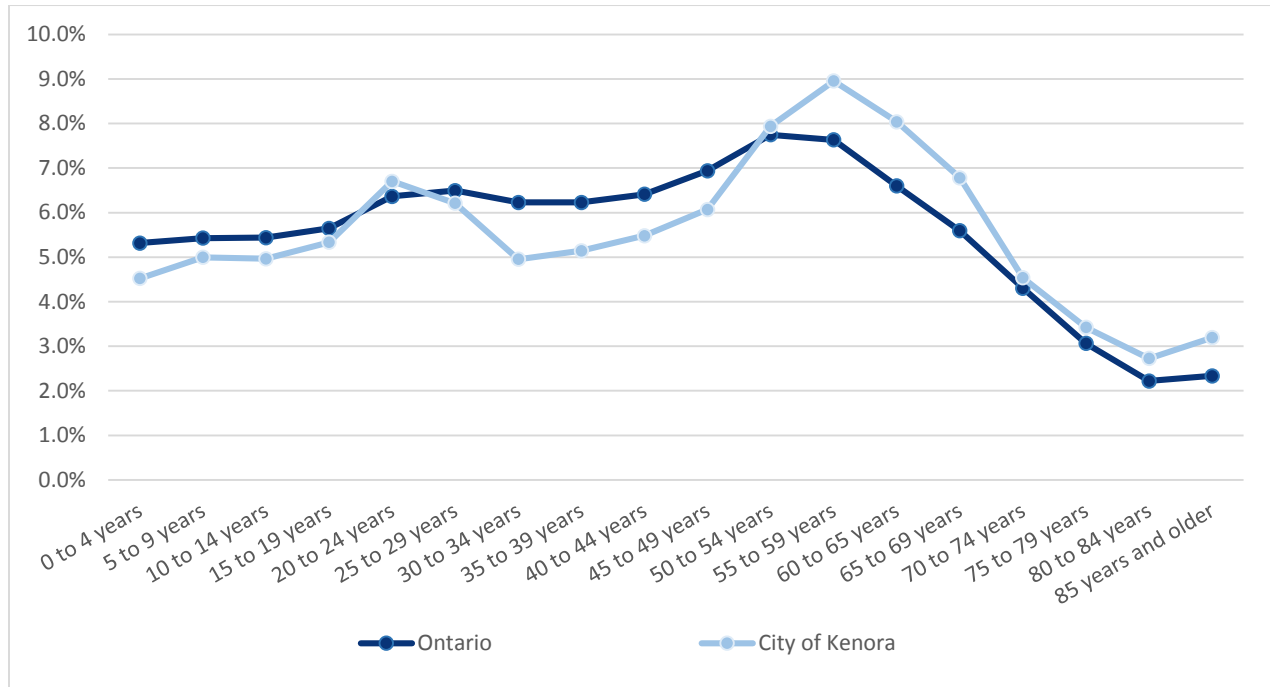
*Census data only accounts for those who answered the census, while Manifold data is an estimate of the entire population. Because of the difference in methodology, they are not directly comparable.

2.2 Age Profile

In 2017, the City of Kenora had an older population than the province. Figure 3 shows a larger portion of the population in the City of Kenora is 50 or older, compared to the province.

Furthermore, the median age in the City of Kenora was 45, compared to 41 in Ontario, and the average age was 43 compared to the provincial figure of 41.

Figure 3: Age Distribution Chart, 2017



Source: Manifold Data Mining Inc. SuperDemographics 2017

Table 3: Age Distribution, 2017

Characteristics	Ontario	Ontario (%)	City of Kenora	City of Kenora (%)
Total population	14,125,923	100%	15648	100%
0 to 4 years	751,103	5.32%	708	4.52%
5 to 9 years	766,665	5.43%	782	5.00%
10 to 14 years	768,358	5.44%	777	4.97%
15 to 19 years	797,934	5.65%	835	5.34%
20 to 24 years	898,947	6.36%	1049	6.70%
25 to 29 years	917,223	6.49%	972	6.21%
30 to 34 years	880,091	6.23%	775	4.95%
35 to 39 years	879,688	6.23%	805	5.14%
40 to 44 years	905,871	6.41%	858	5.48%
45 to 49 years	980,611	6.94%	950	6.07%
50 to 54 years	1,094,314	7.75%	1242	7.94%
55 to 59 years	1,078,234	7.63%	1401	8.95%
60 to 65 years	932,072	6.60%	1258	8.04%

65 to 69 years	789,957	5.59%	1061	6.78%
70 to 74 years	608,067	4.30%	710	4.54%
75 to 79 years	432,900	3.06%	536	3.43%
80 to 84 years	313,741	2.22%	427	2.73%
85 years and older	330,148	2.34%	500	3.20%

Source: Manifold Data Mining Inc. SuperDemographics 2017

2.3 Language Characteristics

Table 4 indicates that 98% of the residents in the City of Kenora speak English only, which is well above the provincial figure of 86%.

Table 4: Language Characteristics, 2017

Characteristics	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total Population	15,648	100%	14,125,923	100%
English Only	15,332	98.0%	12,199,356	86.4%
French Only	279	1.8%	47,703	0.3%
English and French	21	0.1%	1,547,447	11.0%
Neither English nor French	16	0.1%	331,418	2.4%

Source: Manifold Data Mining Inc. Super Demographics 2017

2.4 Mobility Characteristics

Table 5 indicates that residents in the City of Kenora are less likely to change their place of residence when compared to the province. For those Kenora residents that have changed their place of residence in the past 5 years, the majority moved from another location in the Kenora District. There is a balance between Kenora residents who have moved to Kenora from another subdivision within the province and from outside the province. Very few Kenora residents were living outside of Canada before moving to Kenora.



Table 5: Kenora Mobility Rates, 2017

Characteristics	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Mobility status – place of residence status 1 year ago¹				
Total population	15,648	100%	14,125,923	100%
Non-movers ²	13,808	88.2%	12,419,623	87.9%
Movers ³	1,840	11.8%	1,706,300	12.1%
Non-migrants ⁴	1,506	9.6%	999,348	7.1%
Migrants ⁵	333	2.1%	707,952	5.0%
Internal migrants	312	2.0%	571,530	4.1%
Intra-provincial migrants	93	0.6%	506,434	3.6%
Interprovincial migrants	219	1.4%	65,097	0.5%
External migrants	21	0.1%	136,422	1.0%
Mobility status – place of residence status 5 years ago				
Total population	15,648	100%	14,125,923	100%
Non-movers	10,780	68.9%	8,629,594	61.1%
Movers	4,868	31.1%	5,496,329	38.9%
Non-migrants	3,277	20.9%	3,033,899	21.5%
Migrants	1,591	10.2%	2,462,430	17.4%
Internal migrants	1,528	9.8%	1,886,237	13.4%
Intra-provincial migrants	881	5.6%	1,668,339	11.8%
Interprovincial migrants	647	4.1%	217,897	1.5%
External migrants	64	0.4%	576,193	4.1%

Source: Manifold Data Mining Inc. SuperDemographics 2017.

¹ Refers to the relationship between a person's usual place of residence on Census Day and his or her usual place of residence one year earlier. A person is classified as a non-mover if no difference exists. Otherwise, a person is classified as a mover and this categorization is called mobility status (1 year ago). Within the category of movers, a further distinction is made between non-migrants and migrants; this difference is called migration status.

² Non-movers are persons who, on Census Day, were living at the same address as the one at which they resided one year earlier.

³ Movers are persons who, on Census Day, were living at a different address from the one at which they resided one year earlier.

⁴ Non-migrants are movers who, on Census Day, were living at a different address, but in the same census subdivision (CSD) as the one they lived in one year earlier.

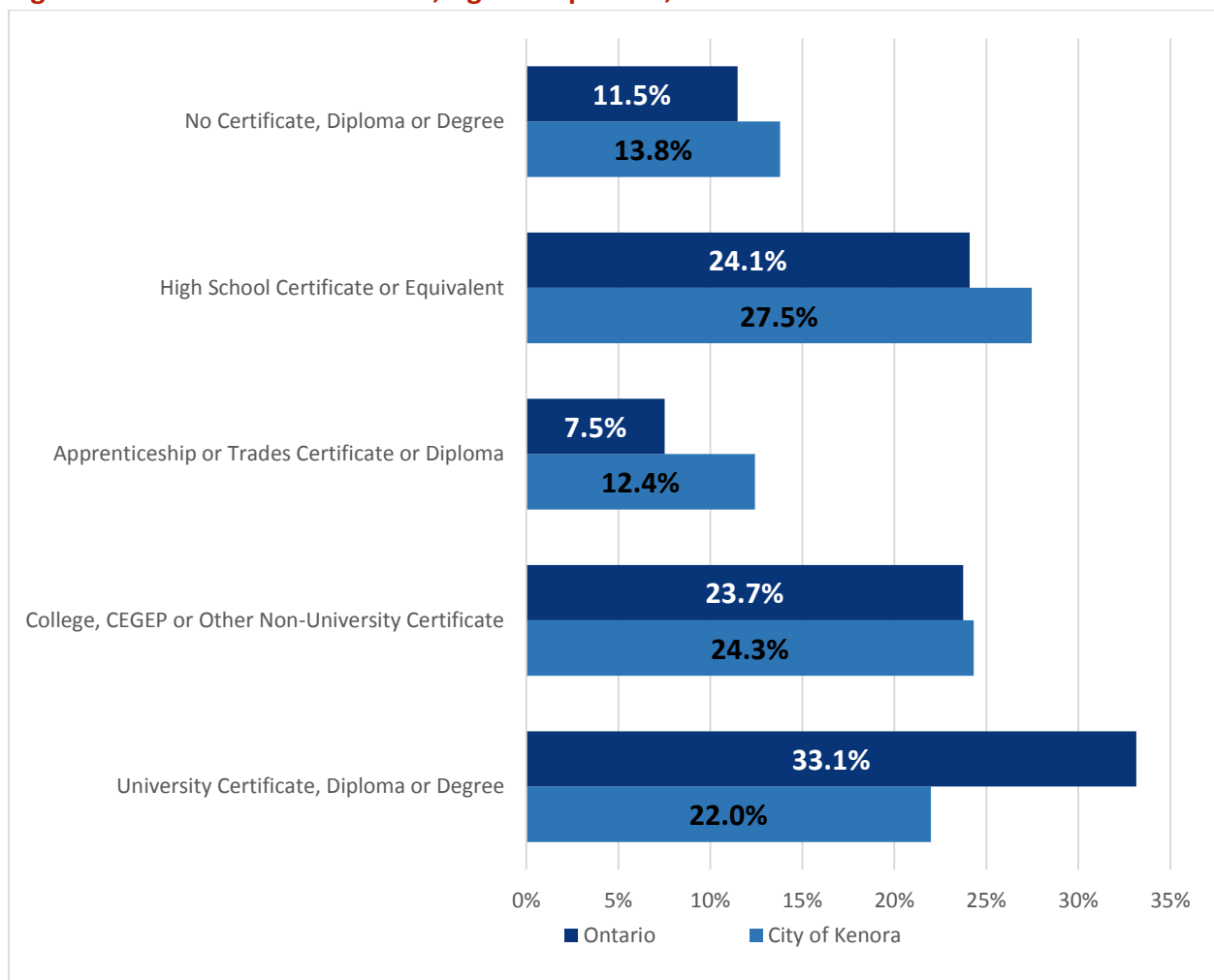
⁵ Migrants are movers who, on Census Day, were residing in a different CSD one year earlier (internal migrants) or who were living outside Canada one year earlier (external migrants)

2.5 Level of Education

Figures 4 and 5, and Table 6 indicate the level of educational attainment in 2017:

- Over 85% of residents in the City of Kenora and Ontario have a certificate, diploma or degree.
- City of Kenora has more (12.4%) apprenticeship or trades certificates/diplomas compared to Ontario (7.5%)
- City of Kenora has more College, CEGEP or other non-university certificates compared to the province.
- The City of Kenora has less university certificates/diplomas compared to the province.

Figure 4: Educational Attainment, Age Group 25-64, 2017



Source: Manifold Data Mining Inc. SuperDemographics 2017.

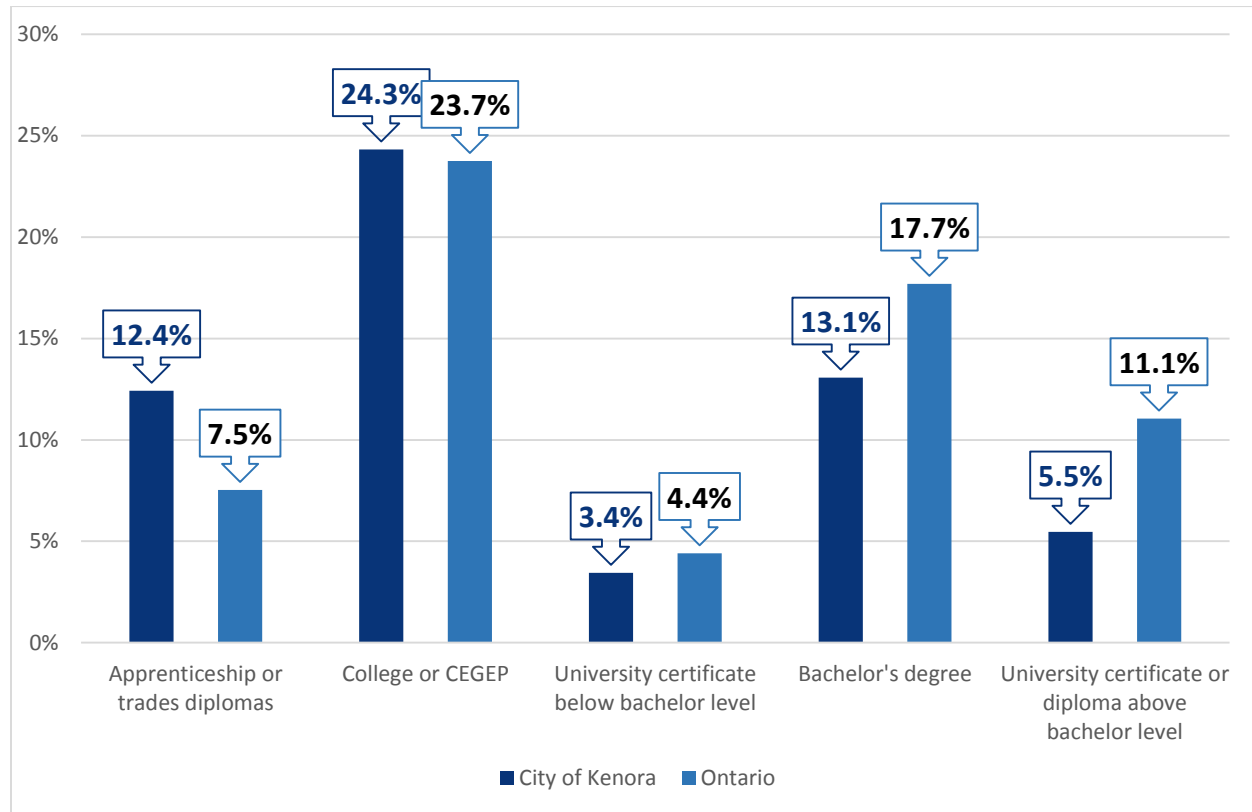
Table 6: Educational Attainment, 2017

Characteristics	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total population 25 to 64 years	8,261	100%	7,668,104	100%
No certificate, diploma or degree	1,140	13.8%	880,835	11.5%
Certificate, diploma or degree	7,121	86.2%	6,787,269	88.5%
High school certificate or equivalent	2,270	27.5%	1,847,718	24.1%
Postsecondary certificate, diploma or degree	2,851	34.5%	4,939,551	64.4%
Apprenticeship or trades certificate or diploma	1,026	12.4%	577,199	7.5%
College, CEGEP or other non-university certificate or diploma	2,009	24.3%	1,820,671	23.7%
University certificate, diploma or degree	1,817	22.0%	2,541,681	33.1%
University certificate or diploma below bachelor level	285	3.5%	337,486	4.4%
University certificate or degree	1,531	18.5%	2,204,194	28.8%
Bachelor's degree	1,079	13.1%	1,356,337	17.7%
University certificate or diploma above bachelor level	452	5.1%	847,858	11.1%

Source: Manifold Data Mining Inc. SuperDemographics 2017. Note that the percentages do not add up to 100 because some of the categories are nested with others.

Figure 5 illustrates the percentage of residents, ages 25-64 with a post-secondary education.

Figure 5: Postsecondary Education Level, Age Group 25-64, 2017



Source: Manifold Data Mining Inc. SuperDemographics 2017

2.6 Income

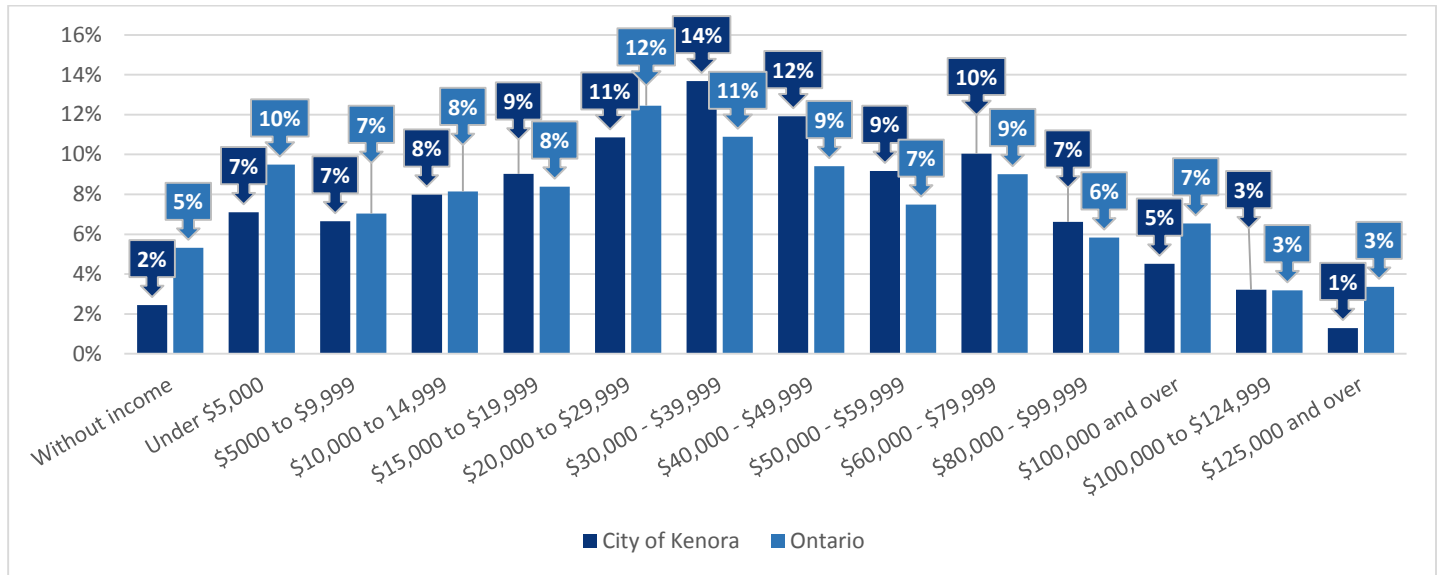
Table 7 and Figure 6 indicate that in 2017, the City of Kenora's largest percentage of the population earned a total individual income between \$30,000 - \$39,000.

Table 7: Total Individual Income Levels, 2017

Characteristics	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total population 15 years and over	13,380	100%	11,839,798	100%
Without income	326	2.4%	629,094	5.3%
With income	13,053	97.6%	11,211,703	94.7%
Under \$5,000	951	7.1%	1,127,902	9.5%
\$5000 to \$9,999	889	6.6%	832,359	7.0%
\$10,000 to 14,999	1,069	8.0%	963,817	8.1%
\$15,000 to \$19,999	1,207	9.0%	993,166	8.4%
\$20,000 to \$29,999	1,452	10.9%	1,473,345	12.4%
\$30,000 - \$39,999	1,830	13.7%	1,288,474	10.9%
\$40,000 - \$49,999	1,595	11.9%	1,115,253	9.4%
\$50,000 - \$59,999	1,228	9.2%	885,804	7.5%
\$60,000 - \$79,999	1,344	10.0%	1,066,793	9.0%
\$80,000 - \$99,999	885	6.6%	690,293	5.8%
\$100,000 and over	604	4.5%	774,498	6.5%
\$100,000 to \$124,999	431	3.2%	377,267	3.2%
\$125,000 and over	173	1.3%	397,231	3.4%
	City of Kenora		Ontario	
Median total income \$	\$36,860		\$34,243	
Average total income	\$45,969		\$49,938	

Source: Manifold Data Mining Inc. SuperDemographics 2017 (2016 incomes)

Figure 6: Distribution of Total Individual Income Levels, 2017



Source: Manifold Data Mining Inc. SuperDemographics 2017 (2016 incomes)

Table 8 indicates that families residing in the City of Kenora earned a lower median and average family income compared to the provincial figures.

Table 8: Economic Family⁶ Income Levels, 2017

	City of Kenora	Ontario
Total number of economic families (by income in 2016)	4,677	4,167,857
Median family income \$	\$89,178	\$97,218
Average family income \$	\$106,733	\$121,508

⁶ **Economic Family** refers to a group of two or more people who live in the same dwelling and are related to each other by blood, marriage, common-law or adoption. A couple may be of opposite or same sex. Foster children are included.

Table 9 presents the 2017 estimated average and median household incomes. These figures are lower in the City of Kenora compared to Ontario.

Table 9: Household Income Levels, 2017

Characteristics	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total number of private households	6,722	100%	5,441,110	100%
Under \$5,000	94	1.4%	125,963	2.3%
\$5000 to \$9,999	83	1.2%	101,779	1.9%
\$10,000 to \$14,999	230	3.4%	157,666	2.9%
\$15,000 to \$19,999	346	5.1%	239,704	4.4%
\$20,000 to \$29,999	471	7.0%	404,351	7.4%
\$30,000 to \$39,999	582	8.7%	454,218	8.3%
\$40,000 to \$49,999	568	8.4%	472,026	8.7%
\$50,000 to \$59,999	558	8.3%	486,091	8.9%
\$60,000 to \$79,999	958	14.3%	695,453	12.8%
\$80,000 to \$99,999	910	13.5%	641,414	11.8%
\$100,000 to \$124,000	698	10.4%	602,684	11.1%
\$125,000 to \$149,999	612	9.1%	427,729	7.9%
\$150,000 and over	612	9.1%	632,033	11.6%
Characteristics	City of Kenora		Ontario	
Median household income \$	\$75,362		\$74,648	
Average household income \$	\$87,619		\$99,778	

Source: Manifold Data Mining Inc. SuperDemographics 2017 (2016 income)

3. LABOUR FORCE

3.1 Key Indicators

The City of Kenora is home to a labour force that is nearly 9,000 persons strong. As illustrated in Table 10, the community participation and employment rates are higher than that of Ontario. The unemployment rate is also lower than that of Ontario.

Table 10: Labour Force Characteristics, 2017

Characteristic	City of Kenora	Ontario
Total population aged 15 years and older	13,380	11,838,798
In the labour force ⁷	8,873	7,801,243
Employed	8,274	7,263,691
Unemployed	599	537,552
Not in the labour force	4,507	4,038,555
Participation rate ⁸ %	66.32%	65.89%
Employment rate %	61.84%	61.35%
Unemployment rate %	6.75%	6.89%

Source: Manifold Data Mining Inc. SuperDemographics 2017

⁷ Labour force – refers to persons who were either employed or unemployed. Unemployed – refers to persons 15 years and over, excluding institutional residents, who, during the week (Sunday to Sunday) prior to Census Day (May 10, 2016), were without paid work or without self-employment work and were available for work and either:
 (a) had actively looked for paid work in the past four weeks;
 (b) were on temporary lay-off and expected to return to their job;
 (c) had definite arrangements to start a new job in four weeks or less.

⁸ Participate rate – refers to the labour force expressed as a percentage of the population 15 years and over excluding institutional residents. Employment rate – refers to the number of persons employed expressed as a percentage of the total population 15 years and over excluding institutional residents. Unemployment rate – refers to the unemployed expressed as a percentage of the labour force.



3.2 Labour Force by Occupation

Figure 7 and Table 11 illustrate Kenora's labour force make up by occupation:

- Sales and service occupations represent the largest occupational group (25%)
- The percentage of the labour force in occupations in trades, transport and equipment operators and related (18.3%), as well as occupations in education, law and social community and government services (17.6%) and occupations in business, finance and administration (11.4%) are also substantial.

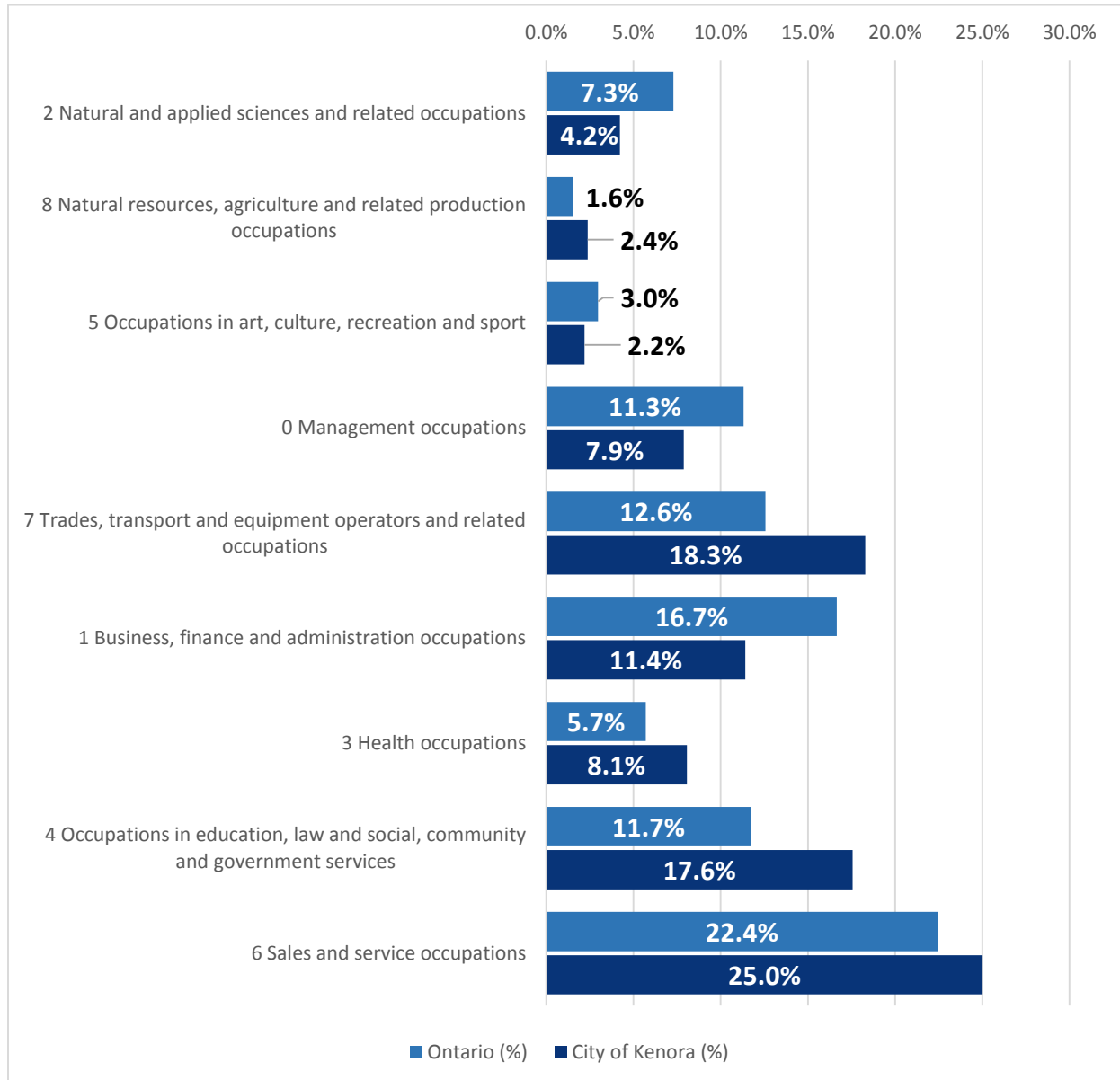
Table 11: Labour Force by Occupation, 2017

Characteristics ⁹	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total labour force 15 years and over	8,873	100%	7,801,243	100%
Occupation – Not applicable	77	0.9%	208,895	2.7%
All occupations	8,796	99.1%	7,592,348	97.3%
6 Sales and service occupations	2,220	25.0%	1,750,625	22.4%
4 Occupations in education, law and social, community and government services	1,559	17.6%	914,960	11.7%
3 Health occupations	715	8.1%	445,458	5.7%
1 Business, finance and administration occupations	1,012	11.4%	1,299,796	16.7%
7 Trades, transport and equipment operators and related occupations	1,622	18.3%	980,679	12.6%
0 Management occupations	699	7.9%	882,932	11.3%
5 Occupations in art, culture, recreation and sport	195	2.2%	231,227	3.0%
8 Natural resources, agriculture and related production occupations	211	2.4%	121,173	1.6%
2 Natural and applied sciences and related occupations	374	4.2%	568,211	7.3%
9 Occupations in manufacturing and utilities	189	2.1%	397,287	5.1%

Source: Manifold Data Mining Inc. SuperDemographics 2017.

⁹ National Occupational Classification for Statistics 2006 – 20% sample data

Figure 7: Labour Force by Occupation¹⁰, 2017



Source: Manifold Data Mining Inc. SuperDemographics 2017.

¹⁰ Percentage calculated based on all occupations, excludes occupation not-applicable.

3.3 Labour Force by Industry

The largest percentage of labour force (by industry) in the City of Kenora is employed in the Healthcare sector, which accounts for 17.5% of the labour force compared to 10.1% for Ontario. Retail is the second largest employer in the City of Kenora's economy.



Table 12: Labour Force by Industry, 2017

Characteristic ¹¹	City of Kenora	City of Kenora (%)	Ontario	Ontario (%)
Total labour force 15 years and over	8,873	100%	7,801,243	100.0%
Industry – not applicable	77	0.9%	208,895	2.7%
All industries	8796	99.1%	7,592,348	97.3%
11 Agriculture, forestry, fishing and hunting	67	0.8%	117,455	1.5%
62 Health care and social assistance	1,551	17.5%	785,394	10.1%
44-45 Retail trade	1,322	14.9%	849,370	10.9%
91 Public administration	942	10.6%	528,024	6.8%
61 Educational services	599	6.8%	567,498	7.3%
72 Accommodation and food services	716	8.1%	469,286	6.0%
23 Construction	1,017	11.5%	471,460	6.0%
81 Other services (except public administration)	476	5.4%	334,029	4.3%
52 Finance and insurance	220	2.5%	419,706	5.4%
54 Professional, scientific and technical services	257	2.9%	585,622	7.5%
48-49 Transportation and warehousing	420	4.7%	350,155	4.5%
71 Arts, entertainment and recreation	127	1.4%	162,292	2.1%
56 Administrative and support, waste management and remediation services	127	1.4%	348,917	4.5%
51 Information and cultural industries	260	2.9%	203,338	2.6%
41 Wholesale trade	193	2.2%	348,334	4.5%
21 Mining, quarrying, and oil and gas extraction	30	0.3%	30,817	0.4%
31-33 Manufacturing	329	3.7%	796,322	10.2%
22 Utilities	97	1.1%	65,393	0.8%
53 Real estate and rental and leasing	44	0.5%	152,182	2.0%

Source: Manifold Data Mining Inc. SuperDemographics 2017.

¹¹ North American Industry Classification System 2002 – 20% sample data.

3.4 Place of Work

Tables 13 and 14 provide information on persons reporting a 'usual place of work other than in their home or outside of Canada', and reveal the following regarding labour force commuting:

- 3% of residents declared a place of work outside of the City of Kenora.
- 9% of workers (non-residents) commute to work in the City of Kenora, most of which are from other areas with the larger Kenora Unorganized District.

Table 13: Where the City of Kenora Resident Labour Force Works, 2016

Place of Resident / Place of work	Total	Male	Female
Kenora, CY / Kenora, CY	6,005	2,590	3,415
Kenora, CY / Dryden, CY	25	10	10
Kenora, CY / Sioux Lookout, MU	20	15	10
Kenora, CY / English River 21, IRI	20	15	0
Kenora, CY / Kenora, Unorganized, NO	110	75	30
Kenora, CY / Winnipeg, CY	20	10	15
Total workforce residing in Kenora	6,200	2,715	3,480
Total resident labour force with a usual place of work outside of the City of Kenora	195	125	65
Percent of residents declaring a place of work outside of the City of Kenora	3%	5%	2%

Source: Statistics Canada, 2016 Census of Population, Commuting Flow from Geography of Residence to Geography of Work. <https://goo.gl/LDyJQi>

Table 14: Place of Residence for Persons Working in Kenora, 2016

Place of Residence / Place of Work	Total	Male	Female
Kenora, CY / Kenora, CY	6,005	2,590	3,415
Dryden, CY / Kenora, CY	20	10	10
Kenora 38B, IRI / Kenora, CY	80	40	45
The Dalles 38C, IRI / Kenora, CY	25	10	15
Kenora, Unorganized, NO / Kenora, CY	450	205	240
Total workforce working in Kenora	6,580	2,855	3,725
Total workforce commuting to work in City of Kenora	575	265	310
Percent of workers commuting to work in the City of Kenora	9%	9%	8%

Source: Statistics Canada, 2016 Census of Population, Commuting Flow from Geography of Residence to Geography of Work. <https://goo.gl/ntiY5J>

3.5 General Wages by Occupation

Below is a sampling of local wage rates.

Table 15: General Wages (Northwest Region, Ontario) by Occupation

Category	Low Wage (\$/hour)	Average Wage (\$/hour)	High Wage (\$/hour)
Senior managers – health, education, social and community services and membership organizations (NOC 0014-0)	35.70	43.52	87.18
Human resource managers (NOC 0112-0)	25.48	43.27	66.67
Insurance, real estate and financial brokerage managers (NOC 0121-0)	24.07	51.43	71.79
Banking, credit and other investment managers (NOC 0122-0)	24.62	45.13	71.79
Advertising, marketing and public relations managers (NOC 0124-0)	24.00	40.38	71.79
Managers in health care (NOC 0311-0)	26.22	45.74	62.05
Government managers – economic analysis, policy development and program administration (NOC 0412-0)	35.00	58.01	71.79
School principals and administrators of elementary and secondary education (NOC 0422-0)	26.73	48.08	57.69
Managers in social, community and correctional services (NOC 0423-0)	20.00	37.76	52.88
Corporate sales managers (NOC 0601-0)	20.67	43.27	74.12
Retail and wholesale trade managers (NOC 0621-0)	16.25	32.91	60.00
Restaurant and food service managers (NOC 0631-0)	14.00	19.05	36.38
Managers in natural resources production and fishing (NOC 0811-0)	18.20	46.47	165.68
Managers in Agriculture (NOC 0821-0)	14.00	18.25	44.00
Manufacturing managers (NOC 0911-0)	24.04	40.87	69.23
Utilities managers (NOC 0912-0)	31.25	54.95	76.92
Financial auditors and accountants (NOC 1111-A)	18.00	35.90	58.23

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Human resources professionals (NOC 1121-A)	20.95	32.82	53.33
Professional occupations in advertising, marketing and public relations (NOC 1123-A)	15.87	29.81	51.92
Administrative officers (NOC 1221-B)	14.06	23.08	35.90
Executive assistants (NOC 1222-B)	14.00	26.44	38.46
Human resources and recruitment officers (NOC 1223-B)	16.00	30.00	45.64
Property administrators (NOC 1224-B)	14.00	21.63	37.98
Purchasing agents and officers (NOC 1225-B)	16.00	26.00	42.76
Employment insurance, immigration, border services and revenue officers (NOC 1228-B)	23.08	32.00	42.48
Administrative assistant (NOC 1241-B)	14.00	21.32	30.77
Legal administrative assistant (NOC 1242-B)	14.42	24.95	36.06
Medical administrative assistant (NOC 1243-B)	15.00	22.00	31.00
Accounting technicians and bookkeepers (NOC 1311-B)	14.00	20.19	34.07
Insurance adjusters and claims examiners (NOC 1312-B)	18.80	27.40	45.60
General office support workers (NOC 1411-C)	14.00	22.14	30.25
Receptionists (NOC 1414-C)	14.00	15.00	21.95
Data entry clerk (NOC 1422-C)	14.00	16.83	27.00
Accounting and related clerks (NOC 1431-C)	14.00	20.00	30.29
Payroll clerks (NOC 1432-C)	14.00	22.56	35.70
Correspondence, publication and regulatory clerks (NOC 1452-C)	14.00	23.50	32.97
Letter carriers (NOC 1512-C)	18.95	25.00	27.63
Shippers and receivers (NOC 1521-C)	14.00	17.00	24.00
Storekeepers and partspersons (NOC 1522-C)	14.00	19.00	30.00
Dispatchers (NOC 1525-C)	14.00	24.43	34.00
Biologists and related scientists (NOC 2121-A)	24.00	38.46	65.13
Forestry professionals (NOC 2122-A)	23.89	34.31	43.44

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Electric and electronics engineers (NOC 2133-A)	25.00	40.87	66.67
Land surveyors (NOC 2154-A)	17.00	25.00	41.96
Information systems analysts and consultants (NOC 2171-A)	23.39	38.46	57.37
Geological and mineral technologists and technicians (NOC 2212-B)	16.83	30.00	43.96
Biological technologists and technicians (NOC 2221-B)	15.00	25.00	38.78
Agricultural and fish products inspectors (NOC 2222-B)	18.45	33.08	41.21
Forestry technologists and technicians (NOC 2223-B)	20.54	22.82	26.25
Electronic service technicians (household and business equipment) (NOC 2242-B)	14.00	22.00	39.00
Aircraft instrument, electrical and avionics mechanics, technicians and inspectors (NOC 2244-B)	27.00	37.00	62.50
Drafting technologists and technicians (NOC 2253-B)	15.50	26.00	49.45
Technical occupations in geomatics and meteorology (NOC 2255-B)	15.00	28.72	35.00
Non-destructive testers and inspection technicians (NOC 2261-B)	18.00	27.00	38.00
Inspectors in public and environmental health and occupational health and safety (NOC 2263-B)	19.00	35.58	48.21
Nursing coordinators and supervisors (NOC 3011-A)	20.36	38.97	49.04
Registered nurses and registered psychiatric nurses (NOC 3012-A)	23.95	37.00	45.00
Allied primary health practitioners (NOC 3124-A)	26.00	42.19	48.90
Pharmacists (NOC 3131-A)	78,614	113,764	144,222
Physiotherapists (NOC 3142-A)	25.71	37.00	44.00
Licensed practical nurses (NOC 3233-B)	24.76	28.00	29.70
Paramedical occupations (NOC 3234-B)	22.91	35.49	43.27
Dental assistants (NOC 3411-C)	16.00	20.00	26.97
Nurse aides, orderlies and patient service associates (NOC 3413-C)	15.60	20.00	24.00
University professors and lectures (NOC 4011-A)	22.44	47.12	76.92
College and other vocational instructors (NOC 4021-A)	18.00	42.01	60.00

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Secondary school teachers (NOC 4031-A)	25.64	44.71	54.40
Elementary school and kindergarten teachers (NOC 4032-A)	19.74	38.46	51.65
Lawyers and Quebec notaries (NOC 4112-A)	50,882	113,200	197,197
Social workers (NOC 4152-A)	20.00	34.00	45.05
Family, Marriage and other related counsellors (NOC 4153-A)	17.50	26.44	40.00
Professional occupations in religion (NOC 4154-A)	14.00	23.08	39.96
Probation and parole officers and related occupations (NOC 4155-A)	19.23	38.97	46.00
Employment counsellors (NOC 4156-A)	15.25	25.60	37.95
Social policy researchers, consultants and program officers (NOC 4164-A)	20.88	37.19	51.28
Social and community service workers (NOC 4212-B)	14.75	23.00	33.52
Early childhood educators and assistants (NOC 4214-B)	14.00	19.78	25.45
Police officers (except commissioned) (NOC 4311-B)	25.00	43.00	53.00
Firefighters (NOC 4312-B)	27.80	41.21	54.80
Home support workers, housekeepers and related occupations (NOC 4412-c)	14.00	17.23	22.88
Elementary and secondary school teacher assistants (NOC 4413-C)	14.00	22.00	28.86
Correctional service officers (NOC 4422-C)	25.00	32.64	46.70
Cleaning supervisors (NOC 6315-B)	14.00	22.00	30.00
Chefs (NOC 6321-B)	14.00	20.00	26.71
Cooks (NOC 6322-B)	14.00	14.00	18.75
Bakers (NOC 6332-B)	14.00	14.00	19.90
Hairstylists and barbers (NOC 6341-B)	14.00	14.00	20.00
Retail salespersons (NOC 6421-C)	14.00	14.00	23.35
Bartenders (NOC 6512-C)	14.00	14.00	14.50
Hotel and front desk clerks (NOC 6525-C)	14.00	14.00	17.00
Outdoor sport and recreational guides (NOC 6532-C)	14.00	17.40	22.00

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Security guards and related security service occupations (NOC 6541-C)	14.00	14.00	25.30
Customer service representatives – financial institutions (NOC 6551-C)	14.00	17.50	24.62
Other customer and information services representatives (NOC 6552-C)	14.00	16.83	27.69
Estheticians, electrologists and related occupations (NOC 6562-C)	14.00	14.00	22.50
Cashiers (NOC 6611-D)	14.00	14.00	14.25
Service station attendants (NOC 6621-D)	14.00	14.00	15.25
Store shelf stockers, clerks and order fillers (NOC 6622-D)	14.00	14.00	18.55
Food counter attendants, kitchen helpers and related support occupations (NOC 6711-D)	14.00	14.00	19.63
Operators and attendants in amusement, recreation and sport (NOC 6722-D)	14.00	14.00	21.34
Light duty cleaners (NOC 6731-D)	14.00	14.00	22.00
Specialized cleaners (NOC 6732-D)	14.00	14.00	18.00
Dry cleaning, laundry and related occupations (NOC 6741-D)	14.00	14.50	19.60
Contractors and supervisors, machining, metal forming, shaping and erecting trades and related occupations (NOC 7201-B)	21.85	31.00	45.00
Contractors and supervisors, other construction trades, installers, repairers and services (NOC 7205-B)	16.83	30.00	42.00
Machinists and machining and tooling inspectors (NOC 7231-B)	17.00	23.56	32.00
Sheet metal workers (NOC 7233-B)	21.50	32.00	40.00
Boilermakers (NOC 7234-B)	30.87	41.00	46.84
Ironworkers (NOC 7236-B)	29.97	39.39	43.00
Welders and related machine operators (NOC 7237-B)	20.00	30.00	42.70
Electricians (except industrial and power system) (NOC 7241-B)	18.00	32.40	44.75
Industrial electricians (NOC 7242-B)	20.00	33.00	40.00
Carpenters (NOC 7271-B)	15.00	25.00	36.94
Bricklayers (NOC 7281-B)	21.00	36.35	39.75
Concrete finishers (NOC 7282-B)	17.00	29.52	31.95

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Roofers and shinglers (NOC 7291-B)	15.00	21.25	34.69
Painters and decorators (except interior decorators) (NOC 7294-B)	14.95	22.25	28.00
Contractors and supervisors, heavy equipment operator crews (NOC 7302-B)	19.23	31.00	45.41
Refrigeration and air conditioning mechanics (NOC 7313-B)	16.00	30.00	45.00
Automotive service technicians, truck and bus mechanics and mechanical repairers (NOC 7321-B)	14.00	22.50	34.05
Motor vehicle body repairers (NOC 7322-B)	15.00	21.00	32.78
Railway and yard locomotive engineers (NOC 7361-B)	24.73	40.14	54.27
Railway conductors and brakemen/women (NOC 7362-B)	16.28	28.25	48.08
Drillers and blasters – surface mining, quarrying and construction (NOC 7372-B)	19.00	27.61	33.08
Residential and commercial installers and services (NOC 7441-C)	14.00	19.00	35.00
Other repairers and servicers (NOC 7445-C)	14.00	20.00	33.65
Material handlers (NOC 7452-C)	14.00	19.50	30.55
Transport truck drivers (NOC 7511-C)	16.00	22.50	35.00
Bus drivers, subway operators and other transit operators (NOC 7512-C)	14.00	18.20	21.56
Delivery and courier service drivers (NOC 7514-C)	14.00	15.50	28.00
Heavy equipment operators (except crane) (NOC 7521-C)	17.99	24.00	35.00
Public workers maintenance equipment operators and related workers (NOC 7522-C)	16.00	24.00	29.30
Railway yard and track maintenance workers (NOC 7531-C)	17.00	28.00	34.07
Other automotive mechanical installers and servicers (NOC 7535-C)	14.00	14.00	22.12
Construction trades helpers and labourers (NOC 7611-D)	14.00	16.50	31.24
Public workers and maintenance labourers (NOC 7621-D)	14.00	18.75	28.06
Railway and motor transport labourers (NOC 7622-D)	14.00	21.00	28.00
Supervisors, mining and quarrying (NOC 8221-B)	16.00	32.00	50.48

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Underground production and development miners (NOC 8231-B)	21.00	28.57	47.70
Logging and machinery operators (NOC 8241-B)	19.00	25.00	29.73
Chain saw and skidder operators (NOC 8421-C)	15.00	23.75	27.00
Silviculture and forestry workers (NOC 8422-C)	15.50	21.50	26.25
General farm workers (NOC 8431-C0)	14.00	15.00	30.75
Nursery and greenhouse workers (NOC 8432-C)	14.00	14.00	17.00
Landscaping and grounds maintenance labourers (NOC 8612-D)	14.00	15.00	21.97
Mine labourers (NOC 8614-D)	14.50	22.75	34.65
Oil and gas drilling, servicing and related labourers (NOC 8615-D)	23.00	29.00	35.00
Logging and forestry labourers (NOC 8616-D)	14.00	20.00	25.70
Power engineers and power systems operators (NOC 9241-B)	20.00	32.75	52.30
Water and waste treatment plant operators (NOC 9243-B)	14.00	27.00	38.63
Mechanical assemblers and inspectors (NOC 9526-C)	14.00	20.00	26.59
Labourers in mineral and metal processing (NOC 9611-D)	14.00	18.00	25.82
Labourers in metal fabrication (NOC 9612-D)	16.50	20.38	29.14
Labourers in wood, pulp and paper processing (NOC 9614-D)	15.00	18.00	25.05
Labourers in food, beverage and associated products processing (NOC 9617-D)	14.00	14.00	29.51
Other labourers in processing, manufacturing and utilities (NOC 9619-D)	14.00	17.62	25.00

Source: Produced by Human Resources and Skills Development Canada's Labour Market Information Service. Last updated September 25th, 2017. <https://goo.gl/z29TQ4>

3.6 Largest Employers

The following table presents the largest employers in the region for both the public and private sectors.

Table 16: Largest Private Sector Employers

Name	Sector	Number of Employees (approximate)
Weyerhaeuser	Forestry/Manufacturing	210
Canadian Pacific Railway	Service	210
Safeway	Retail	120
Kenora Forest Products	Forestry	110
Moncrief Construction	Construction	100
Lake of the Woods Brewing Company	Retail/Manufacturing	100
Clarion Lakeside Inn & Convention Centre	Service	83
Teds No Frills	Retail	80

Source: Kenora Data Mining

Table 17: Largest Public Sector Employers

Name	Sector	Number of Employees (approximate)
Lake of the District Hospital	Healthcare	500
Keewatin Patricia District School Board	Education	405
Kenora Catholic School Board	Education	335
Kenora Association for Community Living	Social Services	250
District of Kenora Home for the Aged	Healthcare	245
City of Kenora	Municipal Government	230
Firefly	Protective Services	133
Ministry of Solicitor General and Correctional Services	Corrections	91
Ontario Provincial Police	Protective Services	67

Source: Kenora Data Mining



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4. TRANSPORTATION AND SHIPPING

4.1 Highways

Highway 17, the Trans-Canada Highway runs directly through the City of Kenora, effectively connecting Kenora to both the western and eastern provinces. The City of Kenora also has access to Highway 71, which provides access into Minnesota and the rest of the United States.



Table 18: Distance to Urban Centres

Distance to Major Urban Centres		
City	Km	Miles
Winnipeg, MB	209	130
Duluth, MN	476	296
Thunder Bay, ON	480	298
Minneapolis, MN	689	428
Sault Ste. Marie, ON	1,170	727
Chicago, IL	1,228	763
Sudbury, ON	1,473	915
Calgary, AB	1,546	961
Toronto, ON	1,905	1184
Ottawa, ON	1,930	1199

Source: Kenora Data Mining

Table 19: Distance to Major US Border Crossings

Distance to Border Crossings		
Border Crossing	Km	Miles
Fort Frances, ON/International Falls, MN	215	134
Rainy River, ON /Baudette, MN	230	143
Thunder Bay/Grand Portage, MN	480	298

Source: Kenora Data Mining

4.2 Rail Services

Kenora CPR Station

Railway Street
Kenora, ON
Canada



CPR rail

Canadian Pacific Railway is a historic Canadian rail company incorporated in 1881. Headquartered in Calgary, Alberta, it owns approximately 20,000 kilometres of track all across Canada and into the United States, stretching from Montreal to Vancouver, and as far north as Edmonton. Its rail network also serves Minneapolis-St. Paul, Milwaukee, Detroit, Chicago, and New York City in the United States. CPR offers its services at the Kenora rail station.

Headquarters:

Canadian Pacific
7550 Ogden Dale Road S.E.
Calgary, Alberta T2C 4X9
Canadian
P: 1-888-333-6370

CN Rail

CN is a leader in the North American rail industry. Following its acquisition of Illinois Central in 1999, WC in 2001 and GLT in 2004, as well as its partnership agreement with BC Rail in 2004, CN provides shippers with more options and greater reach in the rapidly expanding market for north-south trade. CN has a switchyard approximately 20 kilometers outside of City limits.

Headquarters:

935 de La Gauchetiere Street West
Montreal, Quebec City H3B 2M9
P: 1-888-888-5909

4.3 Airports

The following table provides a list of airports that serve the residents of the City of Kenora.

Table 20: Airports

Name	Location	Web
Kenora Airport	Airport Road Kenora, ON P9N 3X5	http://184.69.36.142/www/kenoraairport/html/index.php
Winnipeg International airport	2000 Wellington Avenue Winnipeg, MB R3H 1C2	www.waa.ca

4.4 Ports

The following table provides a list of airports that serve the residents of the City of Kenora.

Table 21: Ports

Name	Location	Web
CentrePort Canada – North America’s largest tri-modal inland port and foreign trade zone Just over 300kms, 3 hours away by road to CentrePort Canada in Winnipeg	Winnipeg, MB	http://www.centreportcanada.ca/the-inland-port/key-gateways
Port of Thunder Bay – The Superior Way West Just under 500kms, or 5 hours away by road to the Port of Thunder Bay	Thunder Bay, ON	http://www.portofthunderbay.com/

5. TAXES AND UTILITIES

5.1 Local Property Tax Rates

Table 22: Local Property Taxes

	Municipal	Education	Combined
Residential	0.01254576	0.00179000	0.01433576
Multi-Residential	0.01924163	0.00179000	0.02103163
Commercial			
- Occupied	0.02612878	0.01140000	0.03752878
- Vacant	0.01829014	0.00798000	0.02627014
New Construction	0.02612878	0.01140000	0.03752878
Office Building			
- Occupied	0.03157521	0.01140000	0.04297521
- Vacant	0.02210265	0.00798000	0.03008265
Shopping Centre			
- Occupied	0.03712228	0.01140000	0.04852228
- Vacant	0.02598561	0.00798000	0.03396561
Parking Lot / Vacant	0.02147811	0.01140000	0.03287811
Industrial			
- Occupied	0.02810103	0.01140000	0.03950103
- Vacant	0.01826567	0.00741000	0.02567567
Large Industrial			
- Occupied	0.03655171	0.01140000	0.04795171
- Vacant	0.02375862	0.00741000	0.03116862
Pipeline	0.01851764	0.01046231	0.02897995
Farmlands	0.00313644	0.00044750	0.00358394
Managed Forest	0.00313644	0.00044750	0.00358394
Electrical Corridors – Ontario Hydro	122.15	149.75	271.90
Railway Right of Ways -	80.00	15.43	95.43

Source: <http://kenora.ca/living/property-taxes/tax-rates/>

5.2 Federal and Provincial Income Tax Rates

Table 23: Corporate Taxes – General Corporation (2017 - 2018)

Corporate Tax rates – Non-Canadian Controlled	2017	2018
Combined Federal and Provincial	%	%
General/Manufacturing and Processing/Investment	26.5	26.5
General; Active Business Income	26.5	26.5

Source: <https://goo.gl/NfgTCU>

Table 24: Corporate Taxes – Canadian Controlled (2017 - 2018)

Corporate Tax Rates – Canadian Controlled	2017	2018
Combined Federal and Provincial	%	%
Small Business Income up to \$500,000	10.5/4.5	10.5/3.5
General; Active Business Income	26.5	26.5

Source: <https://goo.gl/NfgTCU> and <https://goo.gl/zMGzUc>

Table 25: Sales Tax

Sales Tax	2017
The Retail Sales Tax (RST)	8%
Government/Harmonized Sales Tax (GST/HST)	5%

Source: <https://www.fin.gov.on.ca/en/tax/hst/index.html>

Table 26: Combined Federal and Provincial Personal Income Tax, 2018

2018 Marginal Tax Rates				
2018 Taxable Income	2018 Taxable Income – Other income	2018 taxable Income – Capital Gains	2018 Taxable Income - Dividends	
			Eligible Dividends	Non-Eligible Dividends
First \$42,960	20.05%	10.03%	-6.86%	8.00%
Over \$42,960 up to \$46,605	24.15%	12.08%	-1.20%	12.76%
Over 46,606 up to \$75,657	29.65%	14.83%	6.39%	19.14%
Over \$75,657 up to \$85,923	31.48%	15.74%	8.92%	21.26%
Over \$85,923 up to \$89,131	33.89%	16.95%	12.24%	24.06%
Over \$89,131 up to \$93,208	37.91%	18.95%	17.79%	28.72%
Over \$93,208 up to \$144,489	43.41%	21.70%	25.38%	35.10%
Over \$144,489 up to \$150,00	46.41%	23.30%	29.52%	38.58%
Over \$150,000 up to \$205,842	47.97%	23.98%	31.67%	40.39%
Over \$205,842 up to \$220,000	51.97%	25.98%	37.19%	45.03%
Over \$220,000	53.53%	26.76%	39.34%	46.84%
<p>Marginal tax rate for dividends is a % of actual dividends received (not grossed-up taxable amount). Marginal tax rate for capital gains is a % of total capital gains (not taxable capital gains). Gross-up rate for eligible dividends is 38%, and for non-eligible dividends is 17% in 2017, and 16% in 2018. The surtax is calculated before deducting dividend tax credits. For more information see Ontario Dividend Tax Credits. Marginal tax rates do not include the Ontario Health Premium, which increases the above rates by 1.2%.</p>				
Federal Basic Personal Amount				
2018				
\$11,809				

Source: <https://www.taxtips.ca/taxrates/on.htm>

5.3 Waste Management

Table 27: Waste Management

Waste Management	
Name of Site	Kenora Area Solid Waste Transfer Facility
Location	401 Mellick Avenue, Kenora ON P9N 3C6 http://kenora.ca/living/recycling-waste/transfer-facility/
Operation Hours	Monday through Friday: 8am – 5:30pm Saturday: 9am – 4:30pm Sunday*: Noon – 4pm *Sunday summer hours, begin spring 2018: 8:30am – 4pm Customers who come to the Transfer Facility with large quantities of construction and demolition materials are required to transport the materials to the Kenora Area Landfill Site, located on Highway 671 (Jones Road) 12 kilometers north of Highway 17A.

Source: <http://kenora.ca/living/recycling-waste/transfer-facility/>

Table 28: Landfill and Tipping Fees

Item	Fee
Sale of Garbage Bag Tags	\$2.00 per tag
Blue box replacements	\$10.00
ICI roll out containers	\$120.00
Per bag NOT exceeding 11.26 kilograms (1-7 bags)	\$2.00
All approved materials up to 250 kilograms	\$15.00 minimum fee
All approved materials over 250 kilograms	\$90.00 per tonne
Approved materials re-directed to Kenora Area Landfill	\$65.00
Approved materials re-directed to reuse area	\$45.00 per tonne
Tires up to 16 inches	\$5.00 per tire
Tires between 16.5 and 20 inches	\$7.00 per tire
Tires over 20 inches	\$8.50 per tire
ICI cooking oil	\$2.50 up to 20 litres
Approved recycle materials	No charge
Brush, tree and yard waste	\$15.00 minimum fee up to 250kgs, \$90.00 per tonne over 250 kilograms
Bagged leaf and grass clippings	Free
Disposal of propane tanks	\$2.00 each 20 lbs and under, \$5.00 each over 20 lbs
Weighing of vehicle on scale	\$12.00 per vehicle
Industrial solid waste delivered to Kenora Area landfill – Minimum 1,000 tonnes per year	\$35.00 per tonne
40 yard bin rental per week	\$250.00 per bin plus material drop-off and pick-up in approved areas
Handling of approved hazardous materials that require immediate burial	Handling surcharge - \$140.00 per transaction handling charge
Commercial garbage	Student labour rate - \$30.00

Source: <http://kenora.ca/living/recycling-waste/fees-tipping-fees/>

5.4 Communications Infrastructure

Table 29: Communications Infrastructure

Cable Services	
Shaw Cable	102 10 th Street S., Keewatin, ON P0X 1C0 (non-retail location)
Bell Canada	No retail locations in area
Northern Tel	www.northerntel.ca
KMTS (Division of Bell)	110 Matheson St. S., Kenora, ON P9N 1T8
Internet Services	
Shaw Cable	102 10 th Street S., Keewatin, ON P0X 1C0 (non-retail location)
Bell Canada	No retail locations in area
Northern Tel	www.northerntel.ca
KMTS (Division of Bell)	110 Matheson St. S., Kenora, ON P9N 1T8
Phone Services	
Bell Canada	No retail locations in area
Northern Tel	www.northerntel.ca
KMTS (Division of Bell)	110 Matheson St. S., Kenora, ON P9N 1T8

Source: <http://kenora.ca/living/utilities/phone-internet/>

5.5 Water and Sewer

Water and Sewer services are available throughout the City of Kenora.

Table 30: Water and Sewer Charges, 2018

Water and Wastewater Rates Effective January 1 st , 2018					
#	Meter Size	Ratio	Fixed Cost Per Month	Water Cost	Sewer Cost
5/8'	15	1.0	\$42.16	\$1.43	100% water cost
3/4'	18	1.1	\$46.39	\$1.43	100% water cost
1'	25	1.4	\$59.02	\$1.43	100% water cost
1 1/2'	40	1.8	\$75.87	\$1.43	100% water cost
2'	50	2.9	\$122.27	\$1.43	100% water cost
3'	75	11.0	\$463.68	\$1.43	100% water cost
4'	100	14.0	\$590.17	\$1.43	100% water cost
6'	150	21.0	\$885.21	\$1.43	100% water cost
8'	200	40.0	\$1,686.15	\$1.43	100% water cost

Source: <http://kenora.ca/living/water-wastewater/charges-and-service-rates/>

Table 31: Water and Sewer Service Charges

Services Charges, effective January 1 st 2018		
Type of Service	Fixed Cost (\$)	Rate
Connect and disconnect – regular hours	\$60.00	Per hour
Connect and disconnect – after hours	\$190.00	2 hour minimum
Connect and disconnect – after hours	\$80.00	Per additional hour
W and S line tapping – regular hours	\$140.00	Per hour
W and S line tapping – after hours	\$400.00	2 hour minimum
W and S line tapping – after hours – each additional hr	\$150.00	Per additional hour
Service call – regular hours	\$60.00	Per hour
Service call – after hours	\$190.00	2 hr minimum
W and S pipe locate – regular hours	\$100.00	Per hour
W and S pipe locate – after hours	\$200.00	Per hour
Water thaw – regular hours	\$235.00	First hour
Water thaw – regular hours – each additional hr	\$230.00	Per additional hour
Water thaw – after hours	\$667.00	2 Hr minimum
Water thaw – after hours – each additional hr	\$375.00	Per additional hour
Sewer streaming – regular hours	\$200.00	Per hour
Sewer streaming – after hours	\$550.00	2 hr minimum
Sewer streaming – after hours – each additional hr	\$250.00	Per additional hour
Sewer rodding – regular hours	\$110.00	Per hour
Sewer rodding – after hours	\$400.00	2 hr minimum
Sewer rodding – after hours – each additional hour	\$200.00	Per additional hour

Sewer service camera inspection (2 staff)	\$200.00	Per hour
Sewer service camera inspection (3 staff)	\$250.00	Per hour
S and W private connection permit	\$70.00	Flat rate
Water delivery – 0.1 to 2.27 cubic meters	\$50.00	Same day delivery
Water delivery – 2.27 to 4.54 cubic meters	\$55.00	Same day delivery
Water delivery – 4.54 to 6.81 cubic meters	\$60.00	Same day delivery
Water delivery – same day (after 8:00am)	\$125.00	Flat rate
Water delivery – all OT and non-scheduled delivery days	\$190.00	Flat rate
Bulk water depot - water	\$4.25	Per cubic meter
Bulk water depot – access card deposit	\$25.00	New customer
Bulk water depot – access card deposit (with old card)	\$15.00	Existing customer
Monthly interest rate for past due water and sewer charges	1.5%	Per month

Source: <http://kenora.ca/living/water-wastewater/charges-and-service-rates/>

6. BUILDING AND DEVELOPMENT RELATED FEES

6.1 Development and Planning Related Fees/Charges

Table 32: Development and Planning Related Fees/Charges

Development Charge Rates, effective January 1 st 2018			
Section	Fee Description	Fee	Details
Planning	Official plan amendment	\$1,500.00	+ Professional fees where applicable
Planning	Zoning by-law amendment (including temporary use, holding and interim control bylaws)	\$1,100.00	+ Professional fees where applicable
Planning	Application for minor variance	\$325.00	
Planning	Application for consent	\$550.00	
Planning	Further consideration of an application upon deferral of a Planning Advisory Committee decision at request of applicant	\$100.00	
Planning	Amendment to any application noted above where such changes require recirculation	\$200.00	
Planning	Amendment to any application note above where such changes do not require recirculation	\$100.00	
Planning	Special meeting of Kenora Planning Advisory Committee	\$375.00	
	Copy of comprehensive zoning by-law	\$55.00	
	Copy of City of Kenora Official Plan	\$50.00	

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	Application for plan of subdivision/condominium description	\$2,000.00 \$4,000.00 \$5,000.00	1-19 lots/units 20-39 lots/units 40+ units
Planning agreement	Site plan – major and under 7 residential units	\$200.00	+legal/registration fees
Planning agreement	Site plan – major industrial/commercial/institutional and 7 and over residential units	\$800.00	+legal/registration fees
Planning agreement	Development agreement	\$800.00	+legal/registration fees
Planning agreement	Subdivision/condominium agreement	\$900.00	+legal/registration fees
Planning agreement	Amendment to subdivision/condominium or site plan agreement	\$400.00	+legal/registration fees
Planning agreement	Agreement as a condition of consent	\$100.00	+legal/registration
Planning agreement	Release from Title of any agreements noted above	\$300.00	+legal fees
Planning agreement	Deeming by-law	\$250.00	+legal/registration fees
Planning agreement	Part lot control	\$350.00	
Planning agreement	Validation by-law	\$350.00	
Planning agreement	Zoning compliance letter	\$50.00	
Planning agreement	Building compliance letter	\$50.00	
Planning agreement	Zoning and building compliance letter	\$90.00	
Planning	Application for letter of comfort	\$175.00	
Planning	Application to purchase or lease municipal property – road/shore	\$500.00	+ All costs including survey, legal, transfer and a minimum of either \$1000 or the

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	allowance abutting property owned by applicants		established fair market value, whichever is more
Planning	Application for purchase or lease of municipal property – property not a part of a road/shore allowance abutting property owned by applicant(s)	\$500.00	+ Fair market value or as established by Council
Planning	Appeal of Order issued under Property Standards By-Law	\$375.00	+ Professional fees where applicable
Planning	Technical consent	\$350.00	
Planning	Costs in respect to appeals to the Ontario Municipal Board		Cost recovery
Planning	Processing appeals to the Ontario Municipal Board	\$150.00	
Planning	Release of Site Plan Agreement	\$100.00	+ Professional fees where applicable
Planning	License of Occupation – Sidewalk café	\$75.00 annually – May 15 th – October 15 th	Intended but not limits use to Coffee Shops, Bakeries, Delis, and confectionary stores. Sidewalk Café Licenses of Occupation will be restricted to establishments located on the ground floor, with the use of single row, tables, chairs and/or benches up against the building face
Planning	License of Occupation – Small sidewalk patio	\$200.00 annually – May 15 th – October 15 th	With occupancy of twenty (20) people or less

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Planning	License of Occupation – Large sidewalk patio	\$350.00 annually – May 15 th – October 15 th	With occupancy of twenty-one (21) people or more. Currently restricted to Bernier Tariff of Fees & Charges #131-2016 December 20 th , 2016 Drive where installed patios offer unobstructed sidewalk width for pedestrian movement along the abutting sidewalk. Perimeter fencing is required regardless of sales and or consumption of alcohol
Planning	Merchandise display	\$50.00 May 15 th – October 15 th	A Merchandise Display Permit allows business owners to display their products and decorative components (planets, pots, ect.) on a portion of the sidewalk in front of their business

Source: <http://kenora.ca/living/planning-development/fees/>

7. BUSINESS SUPPORT PROGRAMS AND SERVICES

7.1 Government

Federal Government Departments/Agencies	
Name	Web
FedNor	http://fednor.gc.ca/eic/site/fednor-fednor.nsf/eng/home
Lake of the Woods Business Incentive Corporation	http://www.lowbic.on.ca/
Business Development Bank of Canada	https://www.bdc.ca/en/business-centres/ontario/pages/kenora.aspx
Provincial Government Departments/Agencies	
Name	Web
Northern Ontario Heritage Fund Corporation	https://nohfc.ca/en/
Ministry of Northern Development and Mines	https://www.mndm.gov.on.ca/en
Regional/Local/Other Departments/Agencies	
Name	Web
Kenora Economic Development	http://business.kenora.ca/
Tourism Kenora	http://tourism.kenora.ca/
Kenora and District Chamber of Commerce	http://www.kenorachamber.com/
Northwest Business Centre	http://www.nwbiz.ca/

Source: City of Kenora

7.2 Education, Employment and Training

Local Institutions

Seven Generations Education Institute – Located in Kenora, Ontario: Offers pathways to high school diplomas, essential skills training, online learning and part or full-time college and university programs. Some of the post-secondary programs offered include: Computer Applications for Business, Office Administration Certificate, Personal Support Worker Certificate, Community & Justice Services, Culinary Management, Esthetician, General Arts and Science, Practical Nursing, Police Foundations and a Bachelor of Arts. <http://www.7generations.org/>

Confederation College – Located in Kenora and Thunder Bay, Ontario: There is a very wide variety of programs offered by Confederation College. Both on-campus and online options are available for a majority of the courses. <http://www.confederationcollege.ca/kenora>

Non-Local Institutions

Lakehead University – Located in Thunder Bay, Ontario: Lakehead University offers students a wide variety of undergraduate and graduate level degrees. Lakehead also offers professional degrees in Medicine through the Northern Ontario School of Medicine and Law through the Bora Laskin Faculty of Law. <https://www.lakeheadu.ca/>

University of Manitoba – Located in Winnipeg, Manitoba: Major academic units include the faculties of agricultural and food sciences; architecture; business; engineering; graduate studies; law; medicine; science; arts; dentistry; education; environment, earth and resources; extended education; human ecology; music; nursing; pharmacy; kinesiology and recreation management; and social work; and the schools of agriculture; art; dental hygiene; and medical rehabilitation. <http://umanitoba.ca/>

University of Winnipeg – Located in Winnipeg, Manitoba: The University of Winnipeg awards undergraduate degrees in Arts, Business and Economics, Science, Education and Theology. The University confers graduate degrees in Theology, Arts, Science, Indigenous Development and Marriage and Family Therapy, and offers joint graduate degree programs (with the University of Manitoba) in History, Religious Studies, Public Administration and Peace and Conflict Studies. <https://www.uwinnipeg.ca/>

Brandon University – Located in Brandon, Manitoba: Students can pursue undergraduate degrees in a wide variety of programs, and the university offers graduate level degrees in Music, Education, Rural Development and Psychiatric Nursing. The University prides itself on a high level of direct contact between the students and teaching faculty. Total annual enrollment is typically about 3,000. <https://www.brandonu.ca/>

Assiniboine Community College – Located in Brandon, Manitoba: Offers a comprehensive range of programming in four academic schools, including: Agriculture & Environment, Business, Health & Human Services, and Trades & Technology. The college also offers programs through the Manitoba institute of Culinary Arts. <http://assiniboine.net/>

Red River College - Located in Winnipeg Manitoba, Red River College is the Manitoba’s largest institute of applied learning and applied research, with over 200 degree, diploma and certificate programs and more than 30,000 enrollments annually.

7.3 Financial

Area Financial Institutions	
Name	Contact
Scotiabank	40 Main Street South
CIBC Branch and ATM	111 Main Street South
RBC Royal Bank	144 Main Street South
Safety Bay Financial Inc & Investment Planning Counsel	301 1 st Avenue South 807-468-7000
BMO Bank of Montreal	301 1 st Avenue South
TD Canada Trust	108 Main Street South
Copperfin Credit Union	346 Second Street South
IPC Investment Corporation Financial Planner	301 First Avenue South 1-800-676-1812
BDO Canada LLP	301 1 st Avenue South
MNP LLP	315 Main Street South
BDC – Business Development Bank of Canada	227 2 nd Street South
Citi Financial	308 2 nd Street South
The Freedom Management Group	100 Main Street South
The Standard Insurance	319 Second Street South

Source: City of Kenora

7.4 Real Estate

Commercial Real Estate Agencies	
Name	Contact
Century 21 Reynard Real Estate LTD.	213 1 st Street South, Kenora, ON P9N 1C2 P: 807-468-3747
Royal LePage Landry's for Real Estate	231 1 st Street South, Kenora, ON P9N 1C2 P: 807-468-9871
Cabin Country Realty LTD.	138 Main Street South, Kenora, ON P9N 1S9 P: 807-468-3541
Duncan Carmichael Real Estate Brokerage	625 Lakeview Drive, Kenora, ON P9N 3P6 P: 807-467-2323
Shelley Torrie Home & Cottage Realty	721 Beach Road, Keewatin, ON P0X 1C0 P: 807-547-4020
Vogue Realty Inc.	34 lakeside Crescent Kenora, ON P9N 4H4 P: 807-468-3326 Web: www.voguerealty.ca
Del Burton RE/MAX First Choice Realty Ltd.	44 Shauna Crescent, Kenora, ON P9N 4K3 P: 807-466-7399 Web: http://delburtonkenoraremax.com/

Source: <http://business.kenora.ca/site-selection/>

8. QUALITY OF LIFE

Four Season Lifestyle

Recently named the 2017 Top Ten Best Canadian Cottage Region by USA Today, Kenora's vision reflects a life on the lake: 'Kenora is North America's Premier Boating Destination. We are the connection to Lake of the Woods and its 14,522 islands. Through our events and amenities we celebrate our history and build our future. We love our lake; we are its stewards and we nurture its pristine environment'. Kenora's cultural centre is the downtown Harbourfront, a park on the shore of Lake of the Woods, which hosts Kenora's annual winter and summer festivals, as well as concert series and other special events.



Kenora residents enjoy outdoor sports, beaches and parks and other means of staying active year-round. Kenora has both community nature and urban trails and several campgrounds in the area. The Kenora Recreation Centre is open all year and provides swimming, fitness, arena, tennis, basketball, baseball and walking track facilities. The City of Kenora is also home to two golf courses.

Kenora offers a wide variety of dining options at over 40 area restaurants featuring local and regional fare. Residents and tourists alike enjoy opportunities to dine on outdoor waterfront patios or at restaurants located in heritage buildings.

Housing in Kenora ranges from high-end homes on the lake to affordable housing inside the municipality. A multitude of camps, cottage rentals, lodges, and motel accommodations are also available, supporting the region's thriving tourism sector.

Kenora has a vibrant arts and culture scene. The Lake of the Woods Museum is currently working on The Big Picture campaign, which will see the construction of a new art centre in the community beginning in May 2018. The project is driven by the generous donation by Bryce and Nicki Douglas, two long time lake residents, of Walter J. Phillips woodcut prints, water colours and engravings. The collection of 65 pieces is valued at approximately \$1 million. Construction on the new art centre is anticipated to begin in 2018.

There are two school boards in Kenora: Keewatin Patricia District School Board with an enrollment of 5,200 and Kenora Catholic District School Board with an enrollment of 1,480 in 2016. Confederation College and Seven Generations Educational Institute offer post-secondary education and training opportunities in Kenora.

8.1 Housing Characteristics

Table 33: Dwelling Characteristics, 2017

Characteristics	City of Kenora	Ontario
Total number of occupied private dwellings	6,722	5,441,110
Owned	4,854	3,894,868
Rented	1,868	1,536,034
Average number of rooms	6.34	6.42
Average dwelling value	\$392,681	\$648,176

Source: Manifold Data Mining Inc. SuperDemographics 2017

8.2 Health, Social and Community Services

Healthcare	
Lake of the Woods District Hospital	21 Sylvan Street Kenora, ON P9N 3W7 P: 807-468-9861 F: 807-468-3939 E: admin@lwdh.on.ca Web: http://www.lwdh.on.ca/
Paterson Medical Clinic	45 Wolsley Avenue Kenora, ON P9N 3W7 P: 807-468-3021 Web: https://www.patersonmedical.ca/
Dental Care	
Lakeside Dental Centre	3 Mike Richards Way Kenora, ON P9N 1K9 P: 807-468-3374
Kenora Dental Professionals	34 Matheson St. S. Kenora, ON P9N 1T6

ACP Orthodontics	12 Main St. S. Kenora, ON P9N 3X2 P: 807-468-3681
Dr. Mike Christensen	35 Wolsley Street #4 Kenora, ON P9N 0H8 P: 807-468-8966
Dr. David J Riediger	308 2 nd St. S. Kenora, ON P9N 1G4 P: 807-468-3011
Dr. N R Hoshwa	301 1 st Ave S. Kenora, ON P9N 1W2 P: 807-468-6436
Optometrists	
Dr. Agnew, Dr. Chapman, Dr. Christiuk	25 Main St. S. Kenora, ON P9N 1S8 P: 807-468-3649
Hearing Care	
Northern Hearing Inc.	136 Main St. S. Kenora, ON P9N 1S9 P: 807-468-7774
Pharmacies	
Johnson's Pharmacy	116 Main St. S. Kenora, ON P9N 1S9 P: 807-468-7412
Medical Centre Pharmacy	45 Wolsley Ave. Kenora, ON P9N 3W7 P: 807-468-4414
Medicine Shoppe Pharmacy	700 Lakeview Dr. Kenora, ON P9N 3P7 P: 807-468-5225
Tilley's Pharmasave	201 Main St. S.

	Kenora, ON P9N 1T3 P: 807-468-7913
Shoppers Drug Mart	305 Main St. S. Kenora, ON P9N 1T4 P: 807-468-8869
Walmart Pharmacy	24 Mikana Way #1 Kenora, ON P9N 4J1 P: 807-468-8307
Keewatin Family Pharmacy	912 Ottawa St. Keewatin, ON P0X 1C0 P: 807-547-6337
Ted's No Frills Pharmacy	538 Park St. Kenora, ON P9N 1A1 P: 1-866-987-6453

Source: City of Kenora

8.3 Emergency and Protective Services

Table 34: Emergency and Protective Services

Protective Services		
Service	Service Provider	Contact
Ambulance	Kenora District Services Board	80 14 th Street North Kenora, ON P9N 3W7
Fire Department	City of Kenora	100 14 th Street North Kenora, ON P9N 4M9
Police and Safety	Ontario Provincial Police	1125 Highway 17 E Kenora, ON P9N 1L9
Search and Rescue	Charitable Organization	PO Box 384 Kenora, ON P9N 3X4
Emergency Shelters/Resource Centres		
Women's Shelter	Saakaate House	P.O. Box 49 Kenora, ON P9N 3X1
Safe Communities Kenora	Northwestern Health Unit	210 First Street North Kenora, ON P9N 2K4

Source: <http://kenora.ca/living/emergency-services-and-preparedness/>

8.4 Education

Table 35: Elementary and Secondary Schools

Elementary/Secondary Schools		
Name	Address	Contact
Evergreen Public School	1 Brinkman Road Kenora, ON	Principal: Shannon Bailey P: 807-468-8607
Beaver Brae Secondary School	1400 9 th Street North Kenora, ON	Principal: Tracey Benoit P: 807-468-6401
Pope John Paul II School	1290 Heenan Place Kenora, ON	Principal: Victoria Swejda P: 807-467-8910
King George VI Public School	320 6 th Avenue South Kenora, Ontario	Principal: Tim Flynn P: 807-468-7570
Thomas Aquinas High School	1 Poirier Drive Kenora, ON	Principal: Michelle Sawa P: 807-548-8282
École Ste-Marguerite Bourgeoys	20 Gunne Crescent Kenora, ON	Principal: Nicole Kurtz P: 807-468-6618
Valleyview School	Valley Drive Kenora, ON	Principal: Hazel Wallace P: 807-548-4205
Saint Louis School	420 8 th Street Kenora, ON	Principal: Maureen Frankcom P: 807-547-2829
Keewatin Public School	330 Mill Street Kenora, ON	Principal: Heather Mutch P: 807-547-2292
Kiizhiik School	1450 Valley Drive Kenora, ON	Principal: Ryan T P: 807-548-4912

Source: City of Kenora

8.5 Events and Attractions

In Kenora, the most prominent cultural venue is the downtown Harbourfront, a park on the shore of Lake of the Woods which hosts the city's annual winter and summer festivals, as well as concert series, and other special events. Signature events that take place at Kenora's harbourfront include the [Matiowski Farmers' Market](#), one of the largest farmers' markets in Northwester Ontario, the [Winter Carnival](#) a three-day event with activities for all age groups, and [Harbourfest](#), the largest music festival in Northwestern Ontario that features many big name acts each year.

Kenora's harbourfront also plays host to multiple fishing tournaments throughout the summer months. The [Kenora Bass International](#) is an annual event that began in 1988 and has grown ever since. The KBI now has over 125 teams compete each year and boasts a grand prize \$25,000. The [Canadian Esox Association Musky Challenge](#) is another fishing tournament that takes place on Kenora's Harbourfront. The event is only in its second year but Lake of the Woods is one of world's premiere musky fishing destinations and the event is steadily growing each year.

For more information on special events held in Kenora visit: <http://tourism.kenora.ca/special-events/>

Renowned as "one of the coolest little museums in Canada" the [Lake of the Woods Museum](#) was founded in 1964. Displays are changed annually and feature First Nations and pioneer artifacts, natural history, minerals, textiles, pictorial and archival materials, all illustrating the history of the Lake of the Woods and the surrounding area.

Other unique attractions in Kenora include: [Mather Walls House](#), a Queen Anne style Victorian house that is rumored to be haunted, [Husky the Muskie](#), a 40-foot tall monument of a Muskie and the informal mascot of Kenora, [Tunnel Island](#) walking and hiking trails, and [five public beaches](#).



8.6 Recreational Facilities

For contacts and hours of operations, visit: <http://kenora.ca/getting-active/>

Recreational Facilities
Community Centres
Ne Chee Friendship Centre
Central Community Club
Evergreen Community Club
Pinecrest Community Rink
Kinsmen Hall
Sports and Entertainment Facilities
Kenora Recreational Centre (Arena, tennis courts, basketball courts, walking track and baseball diamond)
Keewatin Memorial Arena
Tom McNabb Soccer Complex
Kenora Rowing Club (Rowing club, Tennis and Pickleball Courts)
Kenora Curling Club
Kenora Golf and Community Club
Crossfit Core K Town
Kenora Sportsplex



8.7 Local Media

Table 36: Newspapers

Newspapers	Frequency
Kenora Daily Miner & News (Online)	Daily
Kenora Online	Daily
Lake of the Woods Enterprise (Print)	Weekly

Table 37: Radio Stations

Radio Station	Channel
CJRL	89.5 FM
CKQV	104.5 FM
CBC Radio One	98.7 FM
CKSB (News and Info; French)	93.5 FM



APPENDIX - INCENTIVES

Local/Regional Incentives

Harbourtown Centre Community Improvement Plan	http://kenora.ca/wp-content/uploads/2017/08/Harbourtown-Centre-CIP-Final.pdf
Keewatin Community Improvement Plan	http://kenora.ca/wp-content/uploads/2017/03/Keewatin-CIP-Final.pdf
Former Mill Site Community Improvement Plan	http://kenora.ca/wp-content/uploads/2017/03/Former-Mill-Site-CIP-Final.pdf
Northwest Business Centre	http://www.nwbiz.ca/?page_id=1674
Northwestern Ontario Innovation Centre	https://www.nwoinnovation.ca/

Provincial and Federal Programs

Northern Ontario Heritage Fund	https://nohfc.ca/en/programs
Lake of the Woods Business Incentive Corporation	http://www.lowbic.on.ca/
Business Development Bank of Canada	https://www.bdc.ca/en/business-centres/ontario/pages/kenora.aspx
Export Development Canada	https://www.edc.ca/en/Pages/default.aspx
SMART Program – Canadian Manufacturers and Exporters	http://www.cme-smart.ca/
NextGen Biofuels Fund – Sustainable Development Technology Canada	https://www.sdtc.ca/en/funding/funds/nextgen

SD Tech Fund – Sustainment Development Technology Canada	https://www.sdtc.ca/en/apply/sd-tech-fund
Strategic Aerospace and Defence Initiative – Industry Canada	https://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html
Futurpreneur Canada	https://www.futurpreneur.ca/en/get-started/financing-and-mentoring/
Canada Small Business Financing Program – Industry Canada	http://www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/Home
Industrial Research Assistance Program	https://www.nrc-cnrc.gc.ca/eng/irap/index.html
Film or Video Production Services Tax Credit Program – Canada Revenue Agency	https://www.canada.ca/en/canadian-heritage/services/funding/cavco-tax-credits/film-video-production-services.html
Export Market Access – A Global Expansion Program	http://exportaccess.ca/en/home
Going Global Innovation – Foreign Affairs and International Trade Canada	http://tradecommissioner.gc.ca/funding-financement/ggi-vmi/index.aspx?lang=eng
Apprenticeship Job Creation Tax Credit – Canada Revenue Agency	https://www.canada.ca/en/revenue-agency/services/tax/individuals/topics/about-your-tax-return/tax-return/completing-a-tax-return/deductions-credits-expenses/line-412-investment-tax-credit/apprenticeship-job-creation-tax-credit.html
Canada Summer Jobs	https://www.canada.ca/en/employment-social-development/services/funding/canada-summer-jobs.html
Youth Employment Program – National Research Council Canada	https://www.nrc-cnrc.gc.ca/eng/irap/services/youth_initiatives.html
Canadian Institutes of Health Research – Innovation and Industry Programs	http://www.cihr-irsc.gc.ca/e/37788.html
Work-Sharing Program – Human Resources and Skills Development Canada	https://www.canada.ca/en/employment-social-development/services/work-sharing.html
Communications Research Centre Canada – Industry Canada	http://www.crc.gc.ca/eic/site/069.nsf/eng/home

Scientific Research & Experimental Development Tax Incentive Program – Canada Revenue agency	https://www.canada.ca/en/revenue-agency/services/scientific-research-experimental-development-tax-incentive-program.html
Canada Foundation for Innovation	https://www.innovation.ca/

Other Programs

Mitacs Accelerate	https://www.mitacs.ca/en/programs/accelerate
Save on Energy High Performance New Construction	https://saveonenergy.ca/

